

**SANTA ANA DISTRICT OFFICE
FY 2017 LENDER RANKINGS
AS OF 3/31/17**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
169
\$74,994,700

#2 U.S. BANK, N.A.
64
\$22,882,800

#3 JPMORGAN CHASE BANK, N.A.
64
\$15,569,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	169	\$74,994,700	\$443,756
2	U.S. BANK NATIONAL ASSOCIATION	64	\$22,882,800	\$357,544
3	JPMORGAN CHASE BANK NATL ASSOC	64	\$15,569,800	\$243,278
4	CDC SMALL BUS. FINAN CORP	53	\$39,490,900	\$745,111
5	COMPASS BANK	30	\$2,705,200	\$90,173
6	BANK OF HOPE	27	\$9,191,200	\$340,415
7	COMMONWEALTH BUSINESS BANK	25	\$18,692,000	\$747,680
8	CELTIC BANK CORPORATION	22	\$4,020,300	\$182,741
9	BUSINESS FINANCE CAPITAL	21	\$22,735,000	\$1,082,619
10	MORTGAGE CAP. DEVEL CORP	19	\$20,714,000	\$1,090,211
11	SEACOAST COMMERCE BANK	19	\$19,277,200	\$1,014,589
12	EAST WEST BANK	18	\$12,730,000	\$707,222
13	COMMUNITY BANK	18	\$11,324,200	\$629,122
14	US METRO BANK	16	\$12,394,900	\$774,681
15	FIRST HOME BANK	15	\$3,298,000	\$219,867
16	UNITI BANK	14	\$12,585,000	\$898,929
17	MUFG UNION BANK NATL ASSOC	13	\$20,349,200	\$1,565,323
18	CALIFORNIA STATEWIDE CERT. DEV	13	\$13,898,000	\$1,069,077
19	PACIFIC PREMIER BANK	13	\$3,198,000	\$246,000
20	HARVEST SMALL BUS. FINANCE LLC	11	\$14,736,700	\$1,339,700
21	FIRST CHOICE BANK	11	\$13,227,400	\$1,202,491
22	OPEN BANK	11	\$12,837,000	\$1,167,000
23	SOUTHLAND ECONOMIC DEVEL CORP	10	\$7,949,000	\$794,900
24	CALIFORNIA UNITED BANK	10	\$5,497,000	\$549,700
25	FIRST GENERAL BANK	10	\$2,850,000	\$285,000
26	BANK OF THE WEST	9	\$11,117,500	\$1,235,278
27	LIVE OAK BANKING COMPANY	9	\$7,090,000	\$787,778
28	PACIFIC CITY BANK	9	\$6,866,000	\$762,889
29	PACIFIC W. CERT. DEVEL CORP	9	\$5,379,000	\$597,667
30	NEWTEK SMALL BUS. FINANCE INC.	9	\$4,097,500	\$455,278
31	CENTERSTONE SBA LENDING, INC.	8	\$8,574,000	\$1,071,750
32	BANNER BANK	8	\$644,700	\$80,588
33	BANK OF AMERICA NATL ASSOC	7	\$7,788,900	\$1,112,700
34	AMPAC TRI-STATE CDC, INC.	7	\$5,480,000	\$782,857
35	HANMI BANK	7	\$4,459,000	\$637,000
36	COMERICA BANK	7	\$755,000	\$107,857
37	SO CAL CDC	6	\$2,949,000	\$491,500
38	HANA SMALL BUS. LENDING INC.	6	\$1,489,000	\$248,167
39	UNITED BUSINESS BANK, F.S.B.	5	\$9,454,000	\$1,890,800
40	CITIBANK, N.A.	5	\$4,060,000	\$812,000
41	ENTERPRISE FUNDING CORPORATION	5	\$1,766,000	\$353,200

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	FIVE STAR BANK	5	\$1,345,000	\$269,000
43	SPIRIT OF TEXAS BANK, SSB	5	\$1,309,700	\$261,940
44	COMMERCEWEST BANK	5	\$600,000	\$120,000
45	READYCAP LENDING, LLC	4	\$5,612,000	\$1,403,000
46	PLAZA BANK	4	\$5,515,000	\$1,378,750
47	WOORI AMERICA BANK	4	\$3,530,000	\$882,500
48	COMMERCE BANK OF TEMECULA VALL	4	\$2,142,000	\$535,500
49	MANUFACTURERS BANK	4	\$2,062,000	\$515,500
50	STEARNS BK NATL ASSOC	4	\$786,500	\$196,625
51	ZIONS BANK, A DIVISION OF	4	\$596,800	\$149,200
52	EVERTRUST BANK	3	\$5,775,000	\$1,925,000
53	CAPITAL BANK	3	\$5,470,200	\$1,823,400
54	COMMERCIAL BANK OF CALIFORNIA	3	\$3,187,500	\$1,062,500
55	PACIFIC COMMERCE BANK	3	\$1,320,800	\$440,267
56	CITY NATIONAL BANK	3	\$1,035,000	\$345,000
57	GBC INTERNATIONAL BANK	3	\$1,000,000	\$333,333
58	SHINHAN BANK AMERICA	3	\$990,000	\$330,000
59	PACIFIC ENTERPRISE BANK	3	\$750,000	\$250,000
60	KINECTA FCU	3	\$750,000	\$250,000
61	CATHAY BANK	2	\$4,140,000	\$2,070,000
62	BAY COMMERCIAL BANK	2	\$2,546,000	\$1,273,000
63	WEST VALLEY NATIONAL BANK	2	\$2,208,000	\$1,104,000
64	BANC OF CALIFORNIA NATL ASSOC	2	\$1,874,000	\$937,000
65	ROYAL BUSINESS BANK	2	\$1,850,000	\$925,000
66	HOMESTREET BANK	2	\$1,467,000	\$733,500
67	PREMIER BUSINESS BANK	2	\$624,800	\$312,400
68	SYNOVUS BANK	2	\$600,000	\$300,000
69	ADVANTAGE CERT. DEVEL CORP	2	\$381,000	\$190,500
70	FIRST FOUNDATION BANK	2	\$150,000	\$75,000
71	T BANK, NATIONAL ASSOCIATION	1	\$5,000,000	\$5,000,000
72	MISSION VALLEY BANK	1	\$4,400,000	\$4,400,000
73	SAN DIEGO PRIVATE BANK	1	\$2,400,000	\$2,400,000
74	UNITED PACIFIC BANK	1	\$2,136,000	\$2,136,000
75	FIRST-CITIZENS BK & TR CO	1	\$1,937,000	\$1,937,000
76	BYLINE BANK	1	\$1,215,000	\$1,215,000
77	CUSTOMERS BANK	1	\$1,076,500	\$1,076,500
78	CAPITAL ACCESS GROUP, INC.	1	\$993,000	\$993,000
79	LEGENGE BANK	1	\$915,000	\$915,000
80	FIRST BANK	1	\$832,300	\$832,300
81	TECHNOLOGY CU	1	\$715,000	\$715,000
82	AMERICAN BUSINESS LENDING, INC	1	\$715,000	\$715,000
83	MEADOWS BANK	1	\$596,000	\$596,000
84	SIMMONS BANK	1	\$522,000	\$522,000
85	FIRST CHATHAM BANK	1	\$450,000	\$450,000
86	UNITED MIDWEST SAVINGS BANK	1	\$450,000	\$450,000
87	ALTAPACIFIC BANK	1	\$385,000	\$385,000
88	COLUMBUS FIRST BANK	1	\$340,000	\$340,000
89	COBIZ BANK	1	\$302,000	\$302,000
90	STATE BANK AND TRUST COMPANY	1	\$300,000	\$300,000
91	PACIFIC WESTERN BANK	1	\$292,500	\$292,500
92	CRF SMALL BUS. LOAN COMPANY LL	1	\$265,000	\$265,000
93	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
94	COMMUNITY DEVEL TRANSPORTATION	1	\$250,000	\$250,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
95	CITIZENS BANK	1	\$225,000	\$225,000
96	THE BANCORP BANK	1	\$177,000	\$177,000
97	RABOBANK, NATIONAL ASSOCIATION	1	\$150,000	\$150,000
98	PCR SMALL BUSINESS DEVELOPMENT	1	\$150,000	\$150,000
99	WALLIS STATE BANK	1	\$100,000	\$100,000
100	COMMUNITY VALLEY BANK	1	\$100,000	\$100,000
	<i>TOTALS:</i>	<i>932</i>	<i>\$566,374,700</i>	<i>\$607,698</i>